



Canalta Hotel Group (Prototype) Kindersley, Alberta

— Concept By: L. Saplys B. Arch., AAA

API 5 years of
celebrating hospitality
support
2010-2015



API

DEVELOPMENT
CONSULTANTS INC.
ARCHITECTURE & PLANNING INITIATIVES

Welcome to our
5 YEARS OF HOSPITALITY
Celebration Portfolio!

API has been very active
over this first 5 years with
projects across Canada
and just recently with
its first venture into the
United States.

To Commemorate this
year's booklet I have
asked our Principals
Linas Saplys & Eva Mataj
for their inside scoop on
how API's service, values
and vision for the future...
will Evolve.

LINAS SAPLYS / PRINCIPAL



"In 5 years we can modestly say that we have achieved some measure of credibility. We believe our projects and our clients recognize API as one of the Premium Development Consultants and Development Team Leaders in the Canadian Hotel Hospitality Market.

Our office is infused with talent and energy, coordinating our teams is my passion, seeing results grow into thriving hotels as I mentor our staff of young professional designers is invigorating. It is my role to instill value in our staff and our projects to create cost effective solutions for our clients, and help the API team coordinate effectively throughout the various stages of the development of every hotel".

"One of my biggest challenges in 2010 starting API was working towards developing credibility and respect within the industry. Our niche started with the Brands. We created inspirational designs and standout client solutions that helped our small start-up team to accelerate and form the group that is API today".

"Brand support was instrumental in our growth as an effective hospitality development design team".

"In today's technological construction atmosphere, there are many new materials and construction methods that can be utilized in hotel development. However cost effective design still remains the most important issue as we move deeper into the 21st century. Trying to mold good design with efficient construction methodology is the basic premise of API, good design known as "curb appeal" has our projects standing out as creative solutions to Brand Standards this draws more patrons to our clients hotels as they stand out in the crowd".

"Brand issues remain a challenge for our clients. Our professional teams understand and work with these standards across Canada. We create unique solutions while maintaining the Brands image and quality they have worked so hard to establish".

"My personal vision for API is to provide timeless designs, cost effective solutions, client satisfaction and of course build recognition with the Brands we work with and clients we work for".

Positioning API to become a respected leader in the Canadian Hotel Hospitality Market is my vision with API... We have just begun to mature in this journey. The objectives of our clients and the goals of the brands remain a factor in our development as a key player in the hospitality industry".

EVA MATAJ / PRINCIPAL



“It is difficult to predict the future but we have a vision that will enable the blueprint. API within a very short period of time has entered the hospitality market with a signature design, superior client satisfaction approach that in return earned Brand and clients credibility. We

have achieved that through innovative design and sound business decisions that are grounded in collaboration and experience. Our team is our engine and driving force, filled with talent, professional and passionate people that constantly look outside the box for innovative smart and efficient solutions to problems. We are constantly pursuing quality and excellence together”.

“Architects wear many hats and in today’s world maybe even more, but my favorite part as a Principal with API is the problem solving. I am a strong believer that there are no problems, only solutions and truly I enjoy searching them out”.

“Placing my knowledge, professionalism and experience to the test was something I was looking forward to in becoming an Architect, but it also came with challenges. Taking part in leading and managing

a team of 23 people was not fully explored in my past experience. I learned to give people time to grow, to adjust expectations and increase my mentoring time, this was a positive benefit for myself and team development as a “teacher” with API”.

“Every architect’s ultimate goal is to have his/her ideas flow free and made a reality. I found that joining API was not only my highest personal career achievement, but finding a place where my designs and ideas were valued and appreciated by our clients”.

“I am a believer that there are no rules in Architectural Design. The unwritten rules are built in the talent of an architect to see the balance, function and beauty in everything, and imagine the impossible, to me the passion to do something rules everything. You tailor the project around your client needs and your own momentum. Sometime you can design overnight, or in your sleep, and sometime it may take a while but as long as the end result speaks to you and tells you the story you have designed it for, then you have achieved more than just a personal goal”.

“Our vision is to keep looking beyond the challenges, we face everyday design solutions and become a leading hospitality design & development firm in the business with recognized Brands and continually maintain satisfied clients in our portfolio”.



Home 2 Suites by Hilton, Milton, Ontario

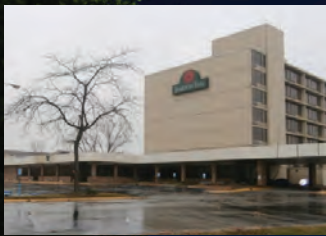
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Hampton Inn & Suites / Home 2 Suites Complex - Grande Prairie, Alberta

- Concept By: L. Saplys B. Arch., AAA

Before



Hilton Double Tree conversion, Indianapolis (Airport) USA

— Concept By: L. Saplys B. Arch.



Hilton Hampton Inn & Suites, Medicine Hat, Alberta

— Concept By: L. Saplys B. Arch., AAA



Marriott Town Place Conversion, London, Ontario

— Concept By: L. Saplys B. Arch., OAA



Green & Rose Rental Apartment Building, Newmarket Ontario

— Concept By: L. Saplys B. Aren., OAA



*Hampton
Inn & Suites*

*Hampton
Inn & Suites*

Hilton's Hampton Inn & Suites, Burlington Ontario

— Concept By: L. Saplys B. Arch., OAA



Holiday Inn Express / Staybridge Suites Hotel Complex, Red Deer, Alberta

— Concept By: L. Saplys B. Arch., AAA



Hilton's Hampton Inn & Suites, Thunder Bay, Ontario

— Concept By: L. Saplys B. Arch., OAA



Hilton
Garden Inn

Renovation to existing Hilton Garden Inn, Oakville, Ontario

—Concept By: L. Saplys B. Arch., OAA



COURTYARD
Marriott

COURTYARD
Marriott

Marriott Courtyard, Oakville, Ontario

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SERVICES

- ▶ Site Assessment & Master Planning
- ▶ Functional Programming
- ▶ Brand Assessment to Client Program
- ▶ Budget Analysis
- ▶ System Budgeting
- ▶ Building Code Consultation
- ▶ Schematic Design for Brand Approvals
- ▶ Design Development for Team Processing
- ▶ Construction drawing and specification review
- ▶ Building Permit Coordination
- ▶ Tendering Coordination
- ▶ Project Management
- ▶ Project Financial Administration
- ▶ Contract Administration
- ▶ LEED Consulting (Sustainable Design)

Our **TEAM** provides a multi-talented and experienced foundation in the studio and on the construction site. Our modestly sized firm of 23 offers our clients exceptional service and attention to detail. Each API associate brings exceptional expertise to the project and the development process with comprehensive knowledge and a diverse and formulated approach.



Canalta Head Office, Drumheller, Alberta

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